

GENERAL PRICE LIST

Effective – December 13, 2021



SALSER & DILLARD FUNERAL CHAPEL – FD 1781
127 E. CALDWELL AVENUE
VISALIA, CALIFORNIA 93277
Office (559) 635-1144
Fax (559) 635-8262

SALSER & DILLARD CREIGHTON CHAPEL – FD 497
1588 LINCOLN STREET
KINGSBURG, CA 93631
Office (559) 897-2908
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www.salseranddillard.com

FOR MORE INFORMATION ON FUNERAL, CEMETERY, AND CREMATION MATTERS,
CONTACT: DEPARTMENT OF CONSUMER AFFAIRS, CEMETERY AND FUNERAL
BUREAU, 1625 NORTH MARKET BLVD., SUITE S-208, SACRAMENTO, CA 95834 ~
(916) 574-7870

PRE-NEED AGREEMENT

“Prior to drafting any contract for goods or services, the responsible party or the decedent’s survivor who is handling the funeral arrangements is entitled to receive a copy of any preneed agreement in the possession of the funeral establishment that has been signed and paid for, in full or in part, by or on behalf of the decedent.”

The goods and services shown below are those we can provide to our customers. You may choose only those items you desire. (However, any funeral arrangements you select will include a charge for our basic services and overhead). If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement describing the funeral goods and services you requested.

PROFESSIONAL SERVICES

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| 1. BASIC SERVICES OF FUNERAL DIRECTOR & STAFF | *\$2170 |
| Our charge includes: Consultation with family or responsible party; 24-hour availability of staff and facilities to respond to initial requests for service; coordinating service plans with cemetery, and / or parties involved in the final disposition of the deceased; securing official documents and necessary registrations and sheltering of the deceased. In addition, this fee includes a proportionate share of our basic overhead costs. | |
| This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.) | |
| 2. EMBALMING | *\$575 |
| Except in certain special cases embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as a direct cremation or immediate burial. | |
| 3. OTHER PREPARATION OF THE REMAINS | *\$250 |
| Cosmetology, sanitizing, dressing, casketing, and other specialized care or portions thereof. | |
| 4. PREPARATION OF AUTOPSIED REMAINS | \$200 |
| 5. RESTORATIVE ART | \$150/HR |
| 6. ADDITIONAL CHARGE FOR EVENING SERVICE, SATURDAY, SUNDAY OR HOLIDAY | \$150 |

FACILITIES

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| 1. USE OF EQUIPMENT, FACILITIES AND STAFF FOR VIEWING OR VISITATION (4 Hours) | *\$360 |
| 2. USE OF EQUIPMENT, FACILITIES AND STAFF FOR FUNERAL CEREMONY (2 Hours) | *\$635 |
| 3. USE OF EQUIPMENT AND STAFF FOR FUNERAL CEREMONY AT OTHER FACILITY (2 Hours) | \$635 |
| 4. USE OF FACILITIES, EQUIPMENT AND/OR STAFF AT OTHER FACILITY FOR MEMORIAL (2 Hours) | \$635 |
| 5. USE OF EQUIPMENT AND STAFF FOR GRAVESIDE SERVICE (2 Hours) | \$400 |
| 6. USE OF EQUIPMENT FOR REFRIGERATION – 3 Days (\$100/additional day) | \$575 |

TRANSPORTATION

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| 1. TRANSFER OF REMAINS TO FUNERAL HOME (35-mile radius) | *\$595 |
| (More than one person required - Additional) | |
| 2. ONE DIRECTION ADDITIONAL MILEAGE FEE ABOVE INCLUDED 35 MILE RADIUS | \$3.25/MILE |
| 3. USE OF HEARSE FOR TRANSPORTATION OF CASKET FOR SERVICES | *\$295 |
| 4. USE OF LIMOUSINE - 8-10 PASSENGERS – 3hrs (\$125/hour additional) | \$375 |
| 5. USE OF EXCURSION/SPRINTER/ETC LIMOUSINE - 15-18 PASSENGERS – 3hrs (\$200/hour additional) | \$600 |
| 6. SERVICE/UTILITY VEHICLE (Used for Transfer, Health Department, Flowers/Equipment, etc.) | *\$100 |
| 7. SPECIAL TRANSPORTATION MILEAGE (Loaded Miles) | \$3.25/MILE |
| 8. TRANSPORT TO OR FROM LAX, SFO, SJC OR SMF AIRPORT | \$650 |
| 9. MOTORCYCLE ESCORTS (3 Minimum) | \$175/EACH |

PROFESSIONAL SERVICE PLANS

DIRECT CREMATION-----\$1,775 to \$2,870

Our charge, including the cremation itself (\$835), for a cremation without ceremony includes “Basic Services and Facilities”, “Transfer” (35 miles) and “Refrigeration/Embalming”. Cremation cannot take place until a death certificate is secured and filed and a burial permit secured. Embalming is not required. Cremation will be scheduled at Salser & Dillard’s convenience. These charges do not include scattering at sea, any other form of disposition or memorization after the cremation, other cemetery charges, or urn, which some people desire. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we supply are heavy cardboard (fiberboard). You may also choose a casket for use in direct cremation; a complete list of casket prices is available.

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| 1. Direct Cremation with container provided by purchaser | \$1,775 |
| 2. Direct Cremation with minimum alternative container (cardboard) | \$1,850 |
| 3. Direct Cremation with minimum cloth-covered casket | \$2,870 |
| 4. Direct Cremation with Final Farewell ½ hour on Gurney (embalming required) | \$2,000 |

IMMEDIATE BURIAL-----\$2,420 to \$37,420

Disposition by Burial without formal viewing, visitation or ceremony with the body present includes “Basic Services and Facilities”, “Transfer” (35 miles), “Refrigeration/Embalming” and “Hearse”. Burial cannot take place until a death certificate is secured and filed and a burial permit secured. Burial will be scheduled at Salser & Dillard’s convenience. These are mortuary charges and do not include cemetery charges. Embalming is not required. You may choose a casket other than the minimum casket included with immediate burial.

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|---------------------------------------|----------------|
| 1. Casket provided by purchaser | \$2,420 |
| 2. With minimum cloth-covered casket* | \$3,515 |
| 3. With casket selected by purchaser | \$3,515-37,420 |
- *DOES NOT include care and preparation (which is required for viewing, visitation, or ceremony)

FORWARDING OF REMAINS TO ANOTHER FUNERAL HOME-----\$2,520

This charge includes the basic services of funeral director and staff, initial transportation of the deceased from place of death (35 miles) to our funeral home and embalming, (airline or other shipping charges not included). Does not include merchandise, viewing or ceremony. This charge applies to shipment within the continental U.S. only.

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME-----\$1,825

This charge includes the basic services of funeral director and staff, transfer of remains to funeral home, (35 miles), care of the deceased and local transportation of the deceased to cemetery. Does not include merchandise, viewing, ceremony, or graveside service.

MERCHANDISE SELECTED

REGISTER BOOK	\$50-\$95
MEMORIAL FOLDERS (per 100)	\$75-\$175
ACKNOWLEDGEMENT CARDS (box of 50)	\$10-\$25
PRAYER CARDS (per 100)	\$50
KEEPSAKE BOOKMARKS (per set of 4)	\$20
HARD COVERED KEEPSAKE PHOTO BOOK	\$50
SOFT COVERED PHOTO BOOK	\$30
8x10 CANVAS PORTRAIT (Includes next day shipping)	\$205
11x14 CANVAS PORTRAIT (Includes next day shipping)	\$225
16x20 CANVAS PORTRAIT (Includes next day shipping)	\$275
18x24 CORK BOARD PHOTO PRINT	\$55
MEMORIAL TRIBUTE VIDEO (60 Photos/2 songs approx. 9 mins) – additional photos \$1 each	\$125
ADDITIONAL COPIES - MEMORIAL TRIBUTE VIDEO	\$25
CRUCIFIX	\$20
ROSARY BEADS	\$12
MEMORIAL LED CANDLE	\$35
BODY BAG (Used as necessary)	\$250
AIR TRAY FOR SHIPPING	\$225
COMBO PACK FOR SHIPPING REMAINS WITHOUT CASKET	\$350
CASKETS (price range)	\$165-\$35,000
ALTERNATIVE CONTAINERS (used in cremation) - Cardboard	\$75
INFANT & CHILD CASKETS	\$165-\$450
RENTAL CASKET (Used for Cremation) includes insert	\$895
RENTAL URN (Slip Cover) used over Basic Urn	\$50

A complete price list will be provided at the funeral home

OTHER SERVICES

CALIFORNIA RECORDING FEE	*\$12
CERTIFIED COPIES OF DEATH CERTIFICATE (each)	\$21
CLERGY/CHURCH DONATION	(Suggested Donation) \$150-\$250
MUSICIAN FEE	\$150-\$400
PACKAGING AND SHIPPING OF CREMATED REMAINS	\$150
SCATTERING OF REMAINS AT SEA	\$250-350
WEBCASTING SERVICE [BETA MODE] – Only available to Services held in our Chapel	No Charge
FINAL FAREWELL (½ hour on Gurney, embalming required)	\$150
WITNESS CREMATION	\$150
CONSULATE COORDINATION SERVICES	\$800

CREMATORY CHARGES

ADULT (<i>Twelve + Years</i>)	\$835
CHILD (<i>Four - Twelve Years</i>)	\$150
TODDLER (<i>Two - Four Years</i>)	\$100
INFANT (<i>Zero - One Year</i>)	\$100
CREMATORY REGULATORY FEE	\$8.50

OUR EXPERIENCE SHOWS THAT MOST FAMILIES SELECT ONE OF THE FOLLOWING PACKAGE SERVICES: DISCOUNTED PACKAGE PRICES ARE HONORED FOR MERCHANDISE AND CASKET PURCHASES FROM SALSER & DILLARD.

***A. TRADITIONAL FUNERAL:**

TRADITIONAL FUNERAL SERVICE CONDUCTED AT CHAPEL OR CHURCH
THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING AND DIRECTING THE SERVICES, OBTAINING LEGAL DOCUMENTS, AND OTHER PAPER WORK NECESSARY TO COMPLETE THE ARRANGEMENTS, REMOVAL OF THE DECEASED FROM THE PLACE OF DEATH TO THE MORTUARY (WITHIN 35 MILE RADIUS), EMBALMING AND/OR SANITARY CARE OF THE REMAINS, DRESSING, CASKETING, COSMETIZING, HAIR CARE, USE OF EQUIPMENT, FACILITY AND STAFF FOR VIEWING (4 hours), USE OF FACILITY AND STAFF FOR EVENING SERVICE IF DESIRED, USE OF EQUIPMENT, STAFF AND FACILITY FOR SERVICE OR SET-UP AT CHURCH OR OTHER FACILITY, WEBCASTING OF SERVICE UPON REQUEST (Not Guaranteed – Only available on Services held in our Chapel), AUTO EQUIPMENT (HEARSE, UTILITY VEHICLE), CALIFORNIA RECORDING FEE.

TOTAL ITEMIZED PACKAGE PRICE \$5442.00
MERCHANDISE DISCOUNT ***-\$ 872.00***
TOTAL DISCOUNT PACKAGE PRICE ***\$4570.00***

B. GRAVESIDE SERVICE:

THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR, ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING AND DIRECTING THE SERVICE, REMOVAL OF THE DECEASED FROM THE PLACE OF DEATH TO THE MORTUARY (WITHIN 35 MILE RADIUS), EMBALMING AND/OR SANITARY CARE OF THE REMAINS, OTHER PREPARATION OF THE REMAINS, DRESSING, CASKETING, COSMETIZING, HAIR CARE, USE OF THE FACILITIES FOR VIEWING (4 hours), USE OF FACILITY AND STAFF FOR EVENING SERVICE IF DESIRED, AUTO EQUIPMENT (HEARSE, UTILITY VEHICLE), CALIFORNIA RECORDING FEE.

TOTAL ITEMIZED PACKAGE PRICE \$5187.00
MERCHANDISE DISCOUNT ***-\$1062.00***
TOTAL DISCOUNT PACKAGE PRICE ***\$4125.00***

C. SERVICE CONCLUDING AT CHAPEL:

THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR, ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING AND DIRECTING THE SERVICE, REMOVAL OF THE DECEASED FROM THE PLACE OF DEATH TO THE MORTUARY (WITHIN 35 MILE RADIUS), EMBALMING AND/OR SANITARY CARE OF THE REMAINS, DRESSING, CASKETING, COSMETIZING, HAIR CARE, USE OF EQUIPMENT, FACILITIES AND STAFF FOR VIEWING (4 hours), USE OF FACILITY AND STAFF FOR EVENING SERVICE IF DESIRED, USE OF EQUIPMENT, FACILITY AND STAFF FOR CHAPEL SERVICE, WEBCASTING OF SERVICE UPON REQUEST (Not Guaranteed – Only available on Services held in our Chapel), UTILITY VEHICLE, CALIFORNIA RECORDING FEE.

TOTAL ITEMIZED PACKAGE PRICE \$5127.00
MERCHANDISE DISCOUNT ***-\$ 832.00***
TOTAL DISCOUNT PACKAGE PRICE ***\$4295.00***

D. MEMORIAL SERVICE WITH RENTAL URN:

THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR, ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING AND DIRECTING THE SERVICE, OBTAINING LEGAL DOCUMENTS AND OTHER PAPER WORK NECESSARY TO COMPLETE THE ARRANGEMENTS, REMOVAL OF THE DECEASED FROM THE PLACE OF DEATH TO THE MORTUARY (WITHIN 35 MILE RADIUS), SANITARY CARE OF THE REMAINS, USE OF REFRIGERATION, USE OF EQUIPMENT, STAFF AND FACILITY FOR SERVICE OR SET-UP AT CHURCH OR OTHER FACILITY, WEBCASTING OF SERVICE UPON REQUEST (Not Guaranteed – Only available on Services held in our Chapel), USE OF UTILITY VEHICLE, CALIFORNIA RECORDING FEE AND CREMATORY REGULATORY FEE. ALSO INCLUDED IS THE CREMATORY CHARGES FOR CREMATION, INCLUDING BASIC CREMATION CONTAINER, BASIC URN AND RENTAL URN. THIS SERVICE DOES NOT INCLUDE EMBALMING, OTHER PREPARATION OF THE REMAINS OR THE USE OF FACILITIES FOR VIEWING/VISITATION.

TOTAL ITEMIZED PACKAGE PRICE \$5735.50
MERCHANDISE DISCOUNT **-\$2343.50**
TOTAL DISCOUNT PACKAGE PRICE **\$3392.00**

WITHOUT RENTAL URN — TOTAL ITEMIZED PACKAGE PRICE \$5685.50
MERCHANDISE DISCOUNT **-\$2343.50**
TOTAL DISCOUNT PACKAGE PRICE **\$3342.00**

E. SERVICE OF REMEMBRANCE WITH RENTAL CASKET:

THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR, ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING AND DIRECTING THE SERVICE, OBTAINING LEGAL DOCUMENTS AND OTHER PAPER WORK NECESSARY TO COMPLETE THE ARRANGEMENTS, REMOVAL OF THE DECEASED FROM THE PLACE OF DEATH TO THE MORTUARY (WITHIN 35 MILE RADIUS), EMBALMING AND/OR SANITARY CARE OF THE REMAINS, DRESSING, CASKETING, COSMETIZING, HAIR CARE, USE OF EQUIPMENT, FACILITY AND STAFF FOR VIEWING (4 hours), USE OF FACILITY AND STAFF FOR EVENING SERVICE IF DESIRED, USE OF EQUIPMENT, STAFF AND FACILITY FOR SERVICE OR SET-UP AT CHURCH OR OTHER FACILITY, WEBCASTING OF SERVICE UPON REQUEST (Not Guaranteed – Only available on Services held in our Chapel). ALSO INCLUDES USE OF THE RENTAL CASKET INCLUDING RENTAL CASKET INSERT USED FOR THE CREMATION, MINIMAL URN, CREMATORY CHARGES, AUTO EQUIPMENT (HEARSE, UTILITY VEHICLE), AND CALIFORNIA RECORDING FEE AND CREMATORY REGULATORY FEE.

TOTAL ITEMIZED PACKAGE PRICE \$7160.50
MERCHANDISE DISCOUNT **-\$1573.50**
TOTAL DISCOUNT PACKAGE PRICE **\$5587.00**

WITHOUT RENTAL CASKET—TOTAL ITEMIZED PACKAGE PRICE \$6270.50
MERCHANDISE DISCOUNT **-\$1873.50**
TOTAL DISCOUNT PACKAGE PRICE **\$4697.00**

F. CELEBRATION SERVICES ONLY:

THIS PACKAGE INCLUDES THE SERVICES OF THE FUNERAL DIRECTOR, ADMINISTRATIVE STAFF, PROFESSIONAL STAFF FOR COORDINATING/DIRECTING THE SERVICE, AND PAPER WORK NECESSARY TO COMPLETE THE ARRANGEMENTS; STAFF, EQUIPMENT AND FACILITY FOR SERVICE OR SET-UP AT CHURCH OR OTHER FACILITY, WEBCASTING OF SERVICE UPON REQUEST (Not Guaranteed – Only available on Services held in our Chapel), USE OF UTILITY VEHICLE. THIS SERVICE DOES NOT INCLUDE ANY HANDLING OF HUMAN REMAINS, OR PROCESSING OF LEGAL DOCUMENTS.

TOTAL ITEMIZED PACKAGE PRICE \$2805
MERCHANDISE DISCOUNT -\$1555.00
TOTAL DISCOUNT PACKAGE PRICE \$1250.00

******ALL PACKAGED FUNERAL AND CREMATION SERVICES ARE AT A PACKAGE PRICE. THEREFORE, NO SUBSTITUTIONS ON ITEMS THAT ARE LISTED MAY BE MADE. PACKAGE PRICES ARE LIMITED TO FAMILIES WHO PURCHASE MERCHANDISE SUCH AS CASKETS AND URNS FROM SALSER & DILLARD******

PAYMENT: It is customary for funeral expenses to be paid in full at the time of the arrangement or 48 hours prior to commencement of services. As dedicated professionals, we are committed to serving your family. Should you have difficulty meeting the financial obligations, please discuss your situation, in confidence, with your Funeral Director.

PACKAGED MEMORIAL OPTIONS

1. DISTINCTLY YOURS

THIS HIGHLY CUSTOMIZABLE MEMORIAL PACKAGE INCLUDES REGISTER BOOK, TRI-FOLD MEMORIAL FOLDERS (100), ACKNOWLEDGEMENT CARDS (50), KEEPSAKE BOOKMARKS (4), 11x14 FRAMED CANVAS PHOTO, HARDCOVER KEEPSAKE PHOTO BOOK AND IN APPRECIATION SALSER & DILLARD WILL INCLUDE A MEMORIAL TRIBUTE DVD (60 PHOTOS 2 SONGS) WHICH CAN BE USED FOR YOUR SERVICE. Additional photos \$1/each.

TOTAL ITEMIZED PACKAGE PRICE \$740.00
PACKAGE DISCOUNT -\$245.00
TOTAL DISCOUNT PACKAGE PRICE \$495.00

2. SIMPLY TREASURED

THIS HIGHLY CUSTOMIZABLE MEMORIAL PACKAGE INCLUDES REGISTER BOOK, STANDARD SIZE MEMORIAL FOLDERS (100), ACKNOWLEDGEMENT CARDS (50), KEEPSAKE BOOKMARKS (4), PAPERBACK KEEPSAKE PHOTO BOOK AND IN APPRECIATION SALSER & DILLARD WILL INCLUDE A MEMORIAL TRIBUTE DVD (60 PHOTOS 2 SONGS) WHICH CAN BE USED FOR YOUR SERVICE. Additional Photos \$1/each.

TOTAL ITEMIZED PACKAGE PRICE \$405.00
PACKAGE DISCOUNT -\$110.00
TOTAL DISCOUNT PACKAGE PRICE \$295.00

WITH TRI-FOLD MEMORIAL FOLDERS – TOTAL ITEMIZED PACKAGE PRICE \$455.00
PACKAGE DISCOUNT -\$110.00
TOTAL DISCOUNT PACKAGE PRICE \$345.00

3. SALSER & DILLARD STANDARD

THIS PACKAGE INCLUDES REGISTER BOOK, STANDARD MEMORIAL FOLDERS (100), ACKNOWLEDGEMENT CARDS (50), KEEPSAKE BOOKMARKS (4) AND IN APPRECIATION SALSER & DILLARD WILL INCLUDE A MEMORIAL TRIBUTE DVD (60 PHOTOS 2 SONGS) WHICH CAN BE USED FOR YOUR SERVICE. Additional Photos \$1/each.

TOTAL ITEMIZED PACKAGE PRICE \$280.00
PACKAGE DISCOUNT -\$280.00
TOTAL DISCOUNT PACKAGE PRICE NO CHARGE*

****THE SALSER & DILLARD STANDARD MEMORIAL SET IS ONLY INCLUDED AT “NO CHARGE” WHEN SELECTED IN CONJUNCTION WITH ONE OF THE SERVICES PACKAGES A-F FROM THE GENERAL PRICE LIST.***